

Alam Realty selects The Bradco Companies to represent its new location

December 15, 2012

Joseph W. Brady, CCIM, SIOR and President of Joseph W. Brady, Inc. dba The Bradco Companies, the High Desert's longest serving full-service commercial, industrial, office, retail and land brokerage company is pleased to announce their recent placement of Mr. Mohammad Alam, president broker of Alam Realty, and their new location at 19153 Town Center Drive, Ste. 105, Apple Valley.

"When I entered the real estate business I had known of The Bradco Companies reputation and more particularly Mr. Brady's reputation for negotiating favorable deals that benefit both tenants and landlords", explained Mr. Alam. "Not only did I need someone to help me negotiate the property lease terms, it was also important to have someone represent me that understood my professional needs and place me in a building with a committed landlord, and a landlord that maintains their buildings and not worry about them going into foreclosure in the upcoming years," explained Mr. Alam.

"It's always easier working with existing real estate agents or brokers as clients as I have for nearly 30 years. They tend to understand what the issue of the deals are, and you can ask them the hard questions that need to be asked and they're not going to be offended by answering them, which helps you crafting a lease document that is truly of benefit to both the landlord and the tenant," explained Brady.

"In our particular case this is a rather straight forward transaction that we had a great landlord and Mr. Gino Bastianon owner of Frick, Frick and Jette, a great location (next to Jess Ranch and their master plan community), a building with exceptional space and very competitive rents," explained Brady.

Mohammad Alam and Alam Realty specialize in the acquisitions and sale of single-family homes and residential properties. Prior to forming his new company he was associated with Chuck and Hanna Knapp of Century 21 Desert Rock, Hesperia.

For additional information please contact The Bradco Companies at 760-951-5111 or visit their website at www.thebradcocompanies.com .

About The Bradco Companies: Joseph W. Brady, Inc. dba The Bradco Companies is the longest serving commercial, industrial and land brokerage firm serving the High Desert region. Incorporated in December of 1989, the firm has completed over 1,500 transactions and sales of nearly \$400,000,000. Joseph W. Brady, CCIM, SIOR and president was the No. 1 ranked commercial industrial broker in 2005 and 2011 according to statistics released by the Victor Valley Association of Realtors Multiple Listing Services. The company recently negotiated a 505,192± squarefoot lease, the largest commercial lease ever recorded by the commercial brokerage industry in the High Desert region.

The company also publishes the Bradco High Desert Report, the only quarterly economic overview of the High Desert region that can be obtained for free at www.thebradcocompanies.com/register .

About TCN Worldwide: TCN Worldwide, a consortium of independent commercial real estate firms, provides complete integrated real estate solutions locally and internationally. With approximately \$21.6 billion in annual transactions and over 80 million square feet of space under management, the organization ranks as one of the largest service providers in the industry. An extensive range of real estate services coupled with a personal commitment to exceed client expectations is what allows TCN Worldwide to be a leader within the commercial real estate industry. Formed in 1989, TCN Worldwide is comprised of over 800 commercial real estate professionals serving more than 200 primary and secondary markets worldwide. www.tcnworldwide.com

— The Bradco Companies



JOSEPH W. BRADY



MOHAMMAD ALAM